



FOR IMMEDIATE RELEASE

Contacts:

Nathalie Fleury

JBoss, Inc.

(404) 467-8555

nathalie.fleury@jboss.com

Chantal Yang

Schwartz Communications

(781) 684-0770

jboss@schwartz-pr.com

JBoss, Inc. Reports Third Quarter Results

Expands JBoss Enterprise Middleware System with New Technologies and Releases; Strengthens JBoss Management Team

ATLANTA—November 10, 2004—JBoss®, Inc., the Professional Open Source company, today announced third quarter results for 2004. Highlights include the production release of JBoss Application Server 4.0, the first open source app server to be certified J2EE 1.4 compatible; expansion of the JBoss Enterprise Middleware System (JEMS) to include business process management (BPM); and new executive appointments to round out the company's management team. In addition, JBoss strengthened its commitment to open development and standards by joining as a member of the Eclipse Foundation (www.eclipse.org). The Company will be contributing to the J2EE Tools Project.

“With the critical J2EE 1.4 certification milestone behind us, JBoss has intensified its efforts to make Professional Open Source a safe choice for the enterprise by continuously delivering superior technology and services, all backed by the best talent in the industry,” said Marc Fleury, chairman and CEO of JBoss, Inc. “JBoss is building the JBoss Enterprise Middleware System into the most complete, open source middleware stack on the market and we're adding the pieces that will move us there, including our new workflow engine. JBoss Professional Open Source is changing the software business and our open source middleware is the new engine for enterprise software.”

A JBoss commissioned study completed this quarter by Forrester Consulting examined the benefits of JBoss open source technology and support services, including greatly reduced total cost of ownership (TCO), expedited problem resolution and improved productivity of operations support staff. In particular, the study provides an in-depth look at how one organization's use of JBoss support services “carries a low level of risk, a very positive 130% ROI, and an almost immediate return on investment.” The study, *The Total Economic Impact of JBoss Application Server Support Services from JBoss, Inc.*, is available for download at http://www.jboss.com/pdf/forrester_te_i_1004.pdf.

Expanding Customer and Partner Base

Again for the third quarter, JBoss exceeded its growth goals and remained cash-flow positive. More than 80 new customers bought 24x7 production support, RightStart development support or training. In this quarter, the French Inland Revenue Service (Direction Générale des Impôts, or DGI) and the General Department of Public Accounts (Direction Générale de la Comptabilité Publique, or DGCP) chose the JBoss Enterprise Middleware System for the COPERNIC program, the overhaul of all tax IT system applications in France, with multi-year support services from JBoss, Inc. In addition, Nielsen Media Research selected JBoss as the preferred application server for its corporate IT organization.

Other professional support services customers in the quarter include: Accenture, AT&T Wireless, Belton Industrial International Limited, CarsDirect.com, Chicago Public Schools, Cincinnati Children's Hospital, Covad Communications Group, eHarmony.com, E-Loan Inc., Ericsson Ireland, FedEx Kinko's, First American Trust, GuideStar, InterContinental Hotels Group, Mandalay Resorts, Occidental Petroleum, Penn State University, RBC Liberty, Specialist Holidays Group, TD Waterhouse and Unisys Corporation.

The JBoss Partner Network continues to expand with the addition of 12 new partners, including Active Endpoints, Cincom Systems, ConSol Software, Cybercon, Excelsis Business, iMEDIC GmbH, IQSOFT GmbH, Kronos Incorporated and Materna Information & Communications.

In an effort to bring together this growing community of partners and customers, JBoss finalized plans for its first user conference, JBoss World 2005, which will take place at the Omni/CNN Center in Atlanta, Ga., March 1-2, 2005. The conference will be a critical learning and networking opportunity for the rapidly growing number of users and partners deploying open source middleware from JBoss into production. Registration is now open at <http://www.jboss.com/company/events/jbossworld2005>.

Bolsters Management Team

With a growing customer base and an expanding product line to support and maintain, JBoss this quarter added new executives to round out the JBoss senior management team.

Rob Bearden joined JBoss as executive vice president of worldwide sales and marketing. Bearden came to JBoss from i2 Technologies, where he was president of the Americas, responsible for i2's business in the United States, Canada, Latin America and Mexico. Prior to i2, Bearden served as senior vice president of worldwide sales for Manhattan Associates. He also spent six years at Oracle Corporation in various executive sales positions, including group vice president of Western Operations and area vice president of the Southeast. Bearden will oversee sales, pre-sales, marketing and channel strategy.

Brad Murdoch joined the Company as vice president of services. Most recently, Murdoch was vice president and general manager of the services business unit for Wind River Systems, growing the staff from two to 200 and driving upwards of \$40 million in revenue. He also headed up strategic alliances for Wind River and oversaw Unisys Corporation's customer services, outsourcing and networking businesses in Australia and New Zealand. Murdoch will spearhead the expansion and enhancement of JBoss' expert support, training and consulting services business worldwide.

Introducing the JBoss Enterprise Middleware System

JBoss introduced a complete vision for the next generation of enterprise software with the JBoss Enterprise Middleware System (JEMS)—an expanding, completely open source middleware stack that is already disrupting today’s software pricing models. Building on its track record of delivering technology ahead of the industry, JBoss continued to bring new innovations to the market with its federation of open source projects, while attracting new projects to complement the JEMS platform. These include:

- **JBoss Application Server 4.0** – JBoss’ flagship offering, JBoss Application Server 4.0, reached production release in this quarter, making it the first open source application server to achieve J2EE 1.4 compatibility certification.
- **JBoss jBPM 2.0** – JBoss introduced another critical foundation technology for the JEMS platform—workflow. The Company unveiled JBoss jBPM 2.0, built on the popular Java Business Process Management (jBpm) project started by Tom Baeyens, who has joined JBoss as a full-time architect. JBoss jBPM will be the first BPM engine to support comprehensively the workflow patterns common across all commercial products, enabling it to be used in the most complex Java applications.
- **Hibernate 3.0 Alpha** – Gavin King and his team delivered another groundbreaking version of their market-leading object-relational mapping technology. Hibernate 3.0 adds a wealth of new features including: “filters” for handling temporal, regional and permission data; support for mixing hand-written and generated SQL; new options for mapping exotic inheritance strategies and legacy data; runtime performance monitoring via JMX; and a new event-driven architecture. Hibernate 3.0 also powers the Company’s EJB3 prototype, which comes packaged with JBoss AS 4.0.
- **Tomcat 5.5** – With significant contributions by lead developer Remy Maucherat, the industry’s leading servlet engine Tomcat 5.5.0 continued to move forward with a slew of performance optimizations ranging from shorter startup time to twice-as-fast JSP compilation.
- **JBoss IDE 1.4** – JBoss extends JBoss IDE with an exciting feature set that improves the aspect-oriented programming (AOP) experience. JBoss also announced their first major contribution to the Eclipse Foundation’s J2EE Tools Project.
- **JBoss Nukes Portal** – JBoss released the production version of JBoss Nukes Portal 1.1, which features state-of-the-art forum, CMS and Wiki technology. JBoss Nukes Portal 2.0 developer release is now available and offers a JSR 168 (Portlets) compliant container for hosting Portlet modules.

Enhanced Training & Education Services

Responding to customer feedback, JBoss is expanding its training schedule and now offers a free online education series.

- **Public Training** – In this quarter, JBoss offered 10 public introductory and advanced training courses in the U.S and Europe. JBoss is rounding out the year with expanded training sessions to several new cities, including a JBoss Advanced course in Bangalore, India (November 22-25). In 2005, JBoss will be offering five to 10 public trainings per month in North America, Europe and Asia/Pacific, with new courses featuring EJB3, JBoss jBPM and Tomcat. For the current training schedule, please visit <http://www.jboss.com/services/training/schedule>.
- **On-site Training** – JBoss and JBoss Authorized Service Partners (JASP) offer private, on-site training. In this quarter, the Company and its JASP partners conducted 45 on-site training courses, especially tailored to the needs of the organization. To inquire about on-site training, please visit http://www.jboss.com/services/training_onsite.
- **Online Education** – JBoss introduced a free online Webinar series hosted by JBoss management and core developers. Topics include behind-the-scenes look at JBoss technologies, overviews of industry standards, customer best practices and open source issues. To date, more than 7,000 people have attended JBoss Webinars. For a schedule of upcoming and archived Webinars, please visit http://www.jboss.com/services/online_education.

About JBoss, Inc.

Through its Professional Open Source model, JBoss, Inc. is making open source a safe choice for the enterprise. JBoss provides resources, technology direction and core development for popular open source projects and stands behind them with enterprise-grade support and services. JBoss is building a complete Enterprise Middleware System based on the Professional Open Source model that now includes Tomcat, Hibernate, JBoss jBPM, JBoss Cache, the JBoss Microkernel and the JBoss Application Server, the industry's fastest growing J2EE application server in use, with over five million downloads. Corporate Express, La Quinta and Nielsen Media Research, among others, rely on JBoss open source middleware for mission-critical enterprise applications. Partners who embed or bundle JBoss products and resell JBoss services include Computer Associates, HP, Novell and Unisys. JBoss has headquarters in Atlanta, Ga. and Neuchâtel, Switzerland. For additional information, please visit www.jboss.com.

###

JBoss is a registered trademark of JBoss, Inc. Java and J2EE are registered trademarks of Sun Microsystems, Inc., in the United States and other countries. All other trademarks or registered trademarks herein are property of their respective owners.